Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Message Text

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PAGE 01 MOSCOW 03199 021759Z

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E.O. 11652 N/A
TAGS: BEXP, UR
SUBJECT: ITT RAYONIER SEMINAR ON WOOD PULP

USDOC FOR BEWT/TDAD/VERZARIU

REF: MOSCOW 1901

1. COMMERCIAL OFFICE HAS RECEIVED LETTER DATED FEBRUARY 12 FROM ITT RAYONIER'S CAMPBELL EXPRESSING SOME CONCERN THAT SOVIET CO-SPONSORSHIP OF SEMINAR BY MINISTRY PULP AND PAPER INDUSTRY MAY NOT CORRESPOND TO BASIC THRUST OF SEMINAR PROGRAM, I.E., USE OF DISSOLVING PULP IN TEXTILES AND OTHER CELLULOSIC PRODUCTS, AND TO PRIMARY PURPOSE OF HOLDING EVENT, ESTABLISHING CONTACT WITH END-USERS OF THESE PRODUCTS. CAMPBELL ASKS WHETHER MINISTRY OF CHEMICAL INDUSTRY WOULD NOT BE MORE APPROPRIATE CO-SPONSOR IN THIS REGARD.

2. ALTHOUGH WE ARE DOING EVERYTHING POSSIBLE TO ACCOMMODATE THIS INTEREST AND HAVE MINISTRY OF CHEMICAL INDUSTRY ASSIST IN IDENTIFYING APPROPRIATE SPECIALISTS TO ATTEND SEMINAR, THE ONLY ENTHUSIASTIC AND COOPERATIVE RESPONSE HAS COME FROM MINISTRY PULP AND PAPER INDUSTRY. AFTER REVIEWING FIRM'S SEMINAR OUTLINE, CHIEF OF MINISTRY'S TECHNICAL DEPARTMENT ASSURED COMMERCIAL ATTACHE THAT MINISTRY'S SPECIALISTS WERE INTERESTED IN ALL TOPICS LISTED. THIS OUTLINE HAS ALSO BEEN PROVIDED TO MINISTRY CHEMICAL INDUSTRY AND STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY, AND WE HAVE ATTEMPTED TO MEET WITH THEIR REPRESENTATIVES TO DISCUSS SEMINAR;
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PAGE 02 MOSCOW 03199 021759Z

BUT TO DATE (PERHAPS BECAUSE OF PREPARTATIONS FOR PARTY CONGRESS)

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

THERE HAS BEEN LESS THAN FORTHCOMING RESPONSE. NEVERTHELESS, COMMERCIAL OFFICE PLANS TO PURSUE MATTER WITH STATE COMMITTEE AND CHEMICAL MINISTRY AND WE FULLY EXPECT THAT THERE WILL BE REPRESENTATION FROM LATTER AT SEMINAR.

3. WE HAVE ALSO MET WITH VICE PRESIDENT OF EKSPORTLES, ITT RAYONIER PARTNER OF LONG STANDING, AND REQUESTED HIS ASSISTANCE IN ATTRACTING END-USER SPECIALITS TO RAYONIER SEMINAR.

4. SUGGEST BEWT REVIEW ABOVE POINTS WITH CAMPBELL AS SOON AS POSSIBLE TO DETERMINE WHETHER FIRM WOULD PREFER, DESPITE OUR EXPECTATION OF GOOD SOVIET TURNOUT, TO CANCEL SEMINAR IN MOSCOW.

5. IF CAMPBELL DECIDES TO GO AHEAD WITH PLANS FOR SEMINAR, PLEASE RAISE FOLLOWING ADDITIONAL POINTS RE PLANNING: A) RECEPTION: CO CAN ARRANGE FOR RECEPTION AT OUR OFFICE MAY 18 FOR 6.50/HEAD; IF ARRANGED AT RESTAURANT, MINIMUM CHARGE PER HEAD $13. PLEASE HAVE CAMPBELL ADVISE US PREFERENCE, AS WELL AS APPROXIMTE NUMBER HE WISHES US TO INVITE; B) WE HAVE ASKED MINISTRY PULP AND PAPER INDUSTRY TO TRANSLATE PROGRAM OUTLINE, AND WHEN COMPLETED WE WILL FORWARD TO HELSINKI FOR PRINTING; DO WE HAVE FIRM'S APPROVAL TO PROCEED WITH THIS AND INVITATIONS ON BASIS $400 ESTIMATE (REFTEL)?; CAMPBELL SHOULD PROVIDE INFO SOONEST IF HE WISHES TO HAVE SPEAKER'S NAMES LISTED WITH EACH TOPIC; C) SUGGEST TO CAMPBELL THAT SEVERAL COPIES OF PAPER ABSTRACTS (EVEN IF IN ENGLISH ONLY) BE SENT SOONEST VIA APO NEW YORK 09862; AT LEAST 50 COPIES OF FULL ENGLISH PAPER SHOULD ALSO BE SENT APO--IF POSSIBLE AT LEAST A MONTH IN ADVANCE; PARTICIPANTS SHOULD HAND-CARRY SEVERAL COPIES AS WELL.
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Margaret P. Grafeld
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